

**COVINA-VALLEY UNIFIED SCHOOL DISTRICT  
E-RATE FUNDING YEAR (2017-2018)**

**REQUEST FOR PROPOSAL 16-17-107**

**E-RATE FOR  
FIBER WIDE AREA NETWORK**



**COVINA-VALLEY UNIFIED SCHOOL DISTRICT  
519 E. BADILLO STREET  
COVINA, CA. 91723**

**RFP DUE DATE  
April 10, 2017 at 11:00:00 A.M.**

COVINA-VALLEY UNIFIED SCHOOL DISTRICT

**PUBLIC NOTICE**

|   |   |
|---|---|
| To: San Gabriel Valley<br>Tribune<br>Attn.: Legal Notices | This legal notice is to be published on the following dates:<br><br><b>FIRST PUBLICATION: March 14, 2017</b><br><br><b>SECOND PUBLICATION: March 21, 2017</b> |
| Fax: 626-856-2750<br>Phone: 626-544-0895                  |   |

NOTICE of REQUEST FOR PROPOSAL (RFP)

Notice is hereby given that the Board of Education for the **COVINA-VALLEY UNIFIED SCHOOL DISTRICT (CVUSD)**, Covina, CA (Los Angeles County), will receive sealed proposals for the following:

**RFP # 16-17-107 FIBER WIDE AREA NETWORK**

Sealed proposals must be delivered to the Covina-Valley Unified School District, Purchasing Department, 519 E. Badillo Street, Covina, CA 91723, no later than 11:00 A.M. on Monday, April 10, 2017. Proposals shall be opened and read aloud at the above-stated time and place.

Proposal Package and specifications are available online at the District's web page by visiting < [www.c-vusd.org](http://www.c-vusd.org) >. Companies interested in bidding may also request appropriate bid documents from the Purchasing Department at (626) 974-7000 ext. 800128.

The Covina-Valley USD Board of Education reserves the right to reject any and all bids or to waive irregularities in any bid. No bidder may withdraw their bid for a period of ninety (90) days after the date set for the opening of bids. Refer to the formal bid documents and specifications for additional information, terms, and conditions.

Vendor must participate in the E-Rate Program and must provide a Service Provider Identification Number (SPIN) with the proposal.

The products and services provided under this RFP is contingent upon CVUSD receiving a formal E-Rate USAC/SLD letter of commitment.

**Robin Harbert**  
**Assistant Director Purchasing**  
**Covina-Valley Unified School District, Los Angeles County, State of California**

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**PROPOSAL FORM**

Covina-Valley Unified School District  
Purchasing Department  
519 E. Badillo Street  
Covina, CA 91723

Re: Request for Proposal No. 16-17-107

To: Members of the Governing Board

The undersigned, doing business under the full and complete legal firm name as set forth below, having examined the Notice to Proposers, Proposal Form, Instructions to Proposers, the General Conditions, the Specifications, the Agreement, and all other documents forming a part of the Proposal package for the above-referenced proposal; hereby proposes to perform the Agreement, including all of its component parts, and to furnish all materials called by them for the entire order for the prices set forth in the quotation sheets contained in said proposal package. The entire proposal package is submitted, together with this Proposal Form.

Name of Company \_\_\_\_\_

Legal Status \_\_\_\_\_  
(i.e., Sole Proprietorship, Partnership, Corporation)

Tax I.D. Number \_\_\_\_\_  
(Sole Proprietorship only)

Service Provider Ident. No. (SPIN) \_\_\_\_\_

Address: \_\_\_\_\_

Authorized Representative: \_\_\_\_\_  
Signature (also sign page)

\_\_\_\_\_  
Name (print or type)

\_\_\_\_\_  
Title

Date: \_\_\_\_\_

Telephone: \_\_\_\_\_

**NON-COLLUSION DECLARATION**

The undersigned declares:

I am the \_\_\_\_\_ [Title] of \_\_\_\_\_  
[Name of Company], the party making the foregoing bid.

The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on \_\_\_\_\_ [Date], at \_\_\_\_\_ [City], \_\_\_\_\_ [State].

Signed: \_\_\_\_\_

Typed Name: \_\_\_\_\_

## **INSTRUCTIONS**

### **SCOPE**

The purpose of this Request for Proposals is to provide the Covina-Valley Unified School District with a qualified Ethernet Wide Area network provider who can meet the current and future metropolitan wide area network (Ethernet) services requirements of the District in a cost-effective manner.

### **Qualified Contractors**

The District intends to solicit proposals, for the above referenced services, from qualified contractors currently established in the business of providing telecommunication services of the nature and scope specified herein.

### **E-Rate Funding**

The District intends to obtain maximum funding under the Federal Communications Commission's E-Rate program for commercially available telecommunication services contracted as a result of this RFP.

Contractors shall review and comply with the District's E-Rate program instructions in Section XI.

### **1. Proposals**

No proposals shall receive consideration by the Covina-Valley Unified School District unless made in accordance with the instructions detailed herein.

The proposal must be in ink or typewritten. No pencil figures or erasures are permitted. Mistakes may be crossed out and corrections inserted adjacent thereto and must be initialed in ink by person signing proposal. No oral, telegraphic, facsimile, or telephonic modifications will be accepted.

### **2. Requests for Information Regarding this Request for Proposals**

Any questions concerning this Request for Proposals should be submitted in writing to:

Robin Harbert  
Assistant Director Purchasing  
Covina-Valley Unified School District  
519 E. Badillo Street  
Covina, CA 91723  
(626) 974-7032 (Fax)  
rharbert@c-vusd.org

All questions and inquiries regarding this RFP shall be submitted in writing, on company letterhead, on or before **11:00 a.m. on March 30, 2017**.

### **3. Proposal Format**

Proposal packages submitted by contractors must include the District's Request for Proposal package **16-17-107**, along with the Proposal, Non-Collusion Declaration, and Agreement forms.

The signature of all individuals must be in long hand. The completed documents(s) should be without interlineations, alterations, or erasures.

Proposals must be submitted in the format and order outlined below. The proposal should present all information in a concise manner, neatly arranged, legible, and in terms understandable for evaluation. All information requested is to be addressed directly and completely. It is more desirable to give additional information than less when the answer could be misinterpreted.

There should be no attachments, enclosures, or exhibits other than those considered by the bidder to be essential to a complete understanding of the proposal submitted. Any changes to any portion of this proposal by the proposer may result in your response being considered non-responsive. Each section of the proposal must be clearly identified with the following headings, and in the order specified, as detailed in “**Section I – Section XI**”:

## **Section I**

### **DESCRIPTION OF FIRM(S)**

1. Provide a brief description of your firm(s), as well as any other firm(s) joining with your firm to provide services. This description should include a history of the firm(s), number of employees, organizational structure of the firm(s), and a recent financial statement.
2. List and describe the State and Federal licenses, certificates, and legal authorizations (i.e., CPUC number, FCC ID number or license, etc.) that you hold which allow the provision of telecommunications services requested in this RFP. The contractor of award will be required to provide the District with copies of the actual licenses and certificates held.
3. Indicate the amount of time you have been providing telecommunications service and your yearly revenue derived from service. Submit, under separate cover, an audited financial statement for the last two years of operation.

## **Section II**

### **EXPERIENCE AND QUALIFICATIONS OF FIRM(S)**

Provide a brief overview of your technical experience, qualifications, and background in providing and maintaining telecommunication service for similarly sized customers. Indicate the prior experience of your firm which you consider relevant to this contract. Include sufficient detail to demonstrate the relevance of such experience.

### **Subcontractors Requirements**

Any subcontractors performing services against this agreement must be fully listed and detailed in the proposal submitted by contractors. State any work proposed to be provided by a subcontractor, and provide evidence of each subcontractor’s capability and willingness to carry out the work. For each proposed subcontractor, include firm name and address, management contact person, and complete description of work to be subcontracted. Include descriptive information concerning subcontractor’s organization and abilities.

Contractor hereby agrees to bind every subcontractor by the terms and conditions of this bid agreement as far as such terms and conditions are applicable to the subcontractor(s) work. If contractor subcontracts any part of this agreement/contract, contractor shall be as fully

responsible to the district for acts and omissions of his subcontractor and of persons either directly or indirectly employed by contractor. Nothing contained in these contract documents shall create any contractual relation between any subcontractor and the District.

### **Section III**

#### **PROPOSED METHODOLOGY FOR PROVIDING SERVICES**

The District is currently obtaining telecommunications WAN network services through Frontier Communications. Frontier Communications is the sole provider of these services to the District. Describe in technical detail the methodology by which you would provide the required services. In particular, the contractor must describe how it will expediently convert the District's current wide area ATM switched network to the proposed metropolitan wide area network (Ethernet) no later than July 1, 2017. Proposals submitted must also address how the contractor will ensure that the District will receive accurate invoicing within 60 days of the term commencement date.

### **Section IV**

#### **SERVICE LEVELS PROVIDED**

Provide your standard installation time frames, response to problems, and restoration time periods for all services provided.

### **Section V**

#### **REFERENCES**

Provide at least six (6) references for whom your firm provided telecommunication services of a similar nature. A minimum of three (3) references should be local to the Los Angeles County. State your role in this project. Provide the name, title, and phone number of an individual at each reference site whom we can contact for information. Inform your references that we may be contacting them to discuss your performance, if you are among those selected for consideration. Submission of written testimonials by customers must be submitted on company letterhead and under the signature of an executive/senior management officer of the company and/or agency.

### **Section VI**

#### **SERVICES**

Provide information and answers to the following questions:

1. Is a designated account executive assigned for implementation coordination, account maintenance, and review of problems? If so specify such in detail.
2. How frequently are accounts, including invoices, reviewed by the account team?
3. Is 24-hour customer service included? If so, please provide methods of access.
4. Do you have a local office for service? Will the District's account team be located in Los Angeles County for the duration of the contract?
5. Do you have a single point of contact assigned for assistance, such as adds, changes, or billing questions? Also, vendors must provide contact information for escalation of unresolved account issues. Escalation must extend beyond the assigned account team and include a minimum of three levels of management.
6. What type of managerial reports are offered (i.e., by number, location, long duration, frequency, etc.)?
7. Can these managerial reports be customized?



All new service installations made during the term of the agreement shall terminate, at no additional cost to the District, upon expiration or termination of this agreement.

## **Section VII**

### **COSTS AND PRICING**

On page titled “**Quotation Page - PRICING**” enclosed herein on Pages **26** and **27**, Contractors shall complete all sections, answer all questions and fill in the cost matrix with all applicable rates, fees, taxes, and surcharges. As stated in the Pricing section, the District is exempt from federal excise taxes. Also, the District does not pay late fees. All pricing offered is to be inclusive of all cutover charges, account set up charges, and all service cancellation/termination fees and charges in the event of cancellation/ termination of this agreement.

## **Section VIII**

### **BILLING**

It is expected that billing will be provided in both paper and electronic format. All billing/invoicing shall be done in accordance with rates quoted herein. The District shall not be subject to charges not detailed or quoted herein by contractor.

#### **Specific Requirements:**

Billing shall be provided in both paper and electronic format. Contractor shall briefly describe the format, as well as provide a demonstration bill with its RFP response.

1. Billing dates
2. Detail of installation, pro-rated, and other one-time charges
3. Detail of monthly recurring charges
4. User name and/or department assigned to unit
5. Taxes and surcharges
6. Credits and adjustments

#### **Other invoice specifications:**

1. Describe options for including internal account codes or text descriptions on invoices and reports. Include any character limitations as well.
2. The Contractor shall generate two complete invoices each month and send them to the primary mailing address for the District.
3. Invoices should be available in both paper and electronic format. State any installation and recurring monthly charges associated with this electronic billing format.
4. State if web-based invoices are available. What are the associated costs, features, and limitations of the program (i.e., bill review, order placement and tracking, inventory management, etc.)?
5. Contractors shall describe the on-site (i.e., District-designated location) training provided on billing platforms selected by the District.
6. Is a single account representative available for billing assistance? If so specify in detail.
7. Contractors shall describe their methodology for resolving billing issues. The Contractor will be responsible for identifying and correcting all errors in a reasonable timeframe. For billing errors identified by the District, vendor will provide adjustment of charges within two bill cycles of notification.

8. Vendors must provide policy regarding the issuing of credits. Are all credits applied as adjustments on future invoices, or may the District elect to receive a payment check if desired? Also, vendor will make adjustments for all verified errors at any time during the contract, regardless of the timeframe between the original charge and the final resolution.

### **Section IX**

#### **NETWORK CAPABILITIES**

Provide a brief overview of your network capabilities, especially in regard to reliability, redundancy and fault tolerance.

### **Section X**

#### **EVIDENCE OF RESPONSIBILITY**

Contractors shall submit, with their proposals, all necessary evidence showing their financial resources; experience in the type of work being required by the District; organization available for the performance of the work, and any other required evidence of qualifications to perform. The District shall consider such evidence before making its award decision. Failure to submit adequate evidence of Contractor's responsibility to perform may result in rejection of the proposal.

### **Section XI**

#### **E-RATE REQUIREMENTS**

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the numbers of students receiving free and reduced price meals.

The project herein [is/may be] contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-rate. Even after award of contract(s) and/or E-rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District.

As previously stated in RFP Scope, the District intends to obtain maximum funding under the Federal Communications Commission's E-Rate program for commercially available telecommunication services contracted as a result of this RFP.

The successful Contractor shall be responsible for providing the District the applicable E-Rate discounts in accordance with E-Rate program rules and requirements and California Teleconnect Fund rules and requirements.

Proposals must include on separate company letterhead a written acknowledgement stipulating the Contractor's awareness of and commitment to comply with all current E-Rate program requirements, regulations and conditions.

Additionally in this section of the submitted proposal, Contractors are to detail their proposed methodology for providing the E-Rate discounts to the District.

At this time, the District requests that E-Rate discounts are applied to the current invoice for current services. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission and certification of Form 486, the District shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.

All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

All Contractors submitting proposals must be an eligible telecommunications services provider in accordance with all applicable E-Rate rules, regulations and requirements. Such eligibility and compliance must be addressed in proposal submitted. Furthermore all Contractors submitting proposals must provide their E-Rate Service Provider Identification number (SPIN) in their proposal. Failure to provide the required SPIN number will be grounds for rejecting of bid. Bidders wishing to obtain information regarding the E-Rate program are directed to access the Schools and Libraries Division of the FCC website at <http://www.sl.universalservice.org>.

#### **4. Execution of Agreement**

In addition to the Proposal Form, all bidders must sign two (2) copies of the Agreement page included in this Request for Proposal, and must return it to the District, together with the Proposal Form, completed quotation sheets and the remainder of the proposal package.

#### **5. Identification of Contractor**

Each proposal must state the full business address of the bidder and must be signed by the bidder with his or her usual signature. Proposals by partnerships must furnish the full name of all partners and must be signed in the partnership name by a general partner with the authority to bind the partnership in such matters.

Proposals by corporations must be signed with the legal name of the corporation, followed by the signature and designation of the president, secretary, or other person authorized to bind the corporation in this matter.

The name of each person signing shall also be typed or printed below the signature. When requested by the District, satisfactory evidence of the authority of the officer signing on behalf of the corporation shall be furnished. A bidder's failure to properly sign required forms may result in rejection of proposal.

#### **6. Withdrawal of Proposals**

Proposals may be withdrawn by the bidder prior to the time fixed for the opening of proposals, but may not be withdrawn for a period of ninety (90) days after the opening of proposals. The

successful Contractor shall not be relieved of the proposal submitted without the District's consent.

## **7. Rejection of Proposals**

The District reserves the right to accept or reject any and all proposals and to waive any irregularities or informalities in the proposals or in the bidding, or any portion or combination thereof, or award on the basis of the total proposal as may be determined, by the District, is in the best interest of the District.

## **8. Amendments**

The terms, conditions, specifications and scope of work contained in this Request for Proposal may be amended or modified **only with the prior written approval of the District.** Any addenda or bulletins issued, by the District, prior to the opening of the Request for Proposal shall form a part of the specifications issued to contractors for the preparation of their proposals and shall constitute a part of the contract documents.

## **9. Other Documents of Agreement**

Contractors submitting proposals that require the District to sign additional contractor agreement documents must submit all such documents in their entirety and in original form with their proposal. Documents not submitted with proposal will not be reviewed or signed by the District and will not constitute a part of this agreement. Furthermore, Contractors shall note that the District's terms and conditions contained in this document take precedence over conflicting language found in the Contractor's Sales Agreement or similar such documents. Any documents requiring District signature are subject to District review, revision and approval. Contractors unwilling to accept the District's revision(s) to documents shall be subject to rejection/disqualification of their proposal.

## **10. Taxes**

For the purposes of this RFP, any applicable taxes, fees or government surcharges shall be itemized separately on the Quotation Page.

Federal excise taxes are not applicable to school districts.

## **11. Proposal Negotiations**

A proposal to modify any specific requirement of this Request for Proposal with terms such as "negotiable", "will negotiate", or similar, will be considered non-responsive to that specific item and may render the entire proposal non-responsive and subject to rejection.

## **12. Interpretation or Questions Concerning Documents**

If any person submitting a proposal is in doubt as to the true meaning of any part of the specifications or other contract documents, or finds discrepancies in, or omissions from contract documents, he may submit to the Assistant Director of Purchasing for the District, a request for an interpretation or correction thereof.

Robin Harbert  
Assistant Director Purchasing  
Covina-Valley Unified School District  
519 E. Badillo Street  
Covina, CA 91723  
(626) 974-7032 (Fax)  
rharbert@c-vusd.org

All questions and inquiries regarding this RFP shall be submitted in writing, on company letterhead, on or before 1:00 p.m. on March 30, 2017.

Any interpretation or correction of the contract document will be made by Addendum duly issued and a copy of such Addendum will be mailed or delivered to each person receiving a set of such contract documents. Any addenda issued prior to the opening of the proposal, or forming a part of the documents loaned to the Contractor, for the preparation of his proposal, shall be made part of the contract.

**13. Contractors Interested in More than One Proposal**

No person, firm, or corporation shall be allowed to make, or file, or be interested in more than one proposal for the same work unless special conditions indicate otherwise. A person, firm, or corporation who has submitted a sub-proposal to a Contractor, or who has quoted prices of materials to a Contractor is not thereby disqualified from submitting a sub-proposal or quoting prices to other contractors.

**14. Telephone Expense**

Any expense resulting from phone calls related to this project shall be paid for by the Contractor. The District reserves the right to make "collect" telephone calls to any Contractor, or the Contractor must provide a toll-free telephone number, for any reason related to this proposal, i.e., scheduling, literature, affirmative action information, check work status, place orders, etc.

**15. Method of Award and Evaluation**

Method of Award

**Award shall be made, as one lot, to the contractor whose proposal is scored, by the District's evaluation team, with the highest point total based on the Evaluation Criteria and point totals detailed below. The evaluation, scoring and award decision of the District shall be final.**

The District reserves the right to reject any and all proposals, to contract services with whomever and in whatever manner the District decides, to abandon the services entirely, and to waive any informality on non-substantive irregularity as the interests of the District may require.

**The District reserves the right to make an award of this proposal any time up to 90 days from the date of proposal opening.**

### **Screening and Evaluation of Proposals**

Each proposal response will be reviewed based on the criteria set forth in this RFP. The selection process for the vendor(s) will include the following evaluation and point assignment/rating criteria:

- A. Cost/Pricing (30 points maximum)** - The District will consider and rate the explanation and detail of rates and fees.
- B. Strength of Vendor and References (20 points maximum)** - The District will consider and rate the financial soundness, stability, qualifications, and depth of knowledge of the vendors' contractor staff. Also, the District will consider the acceptability of the references presented by the vendor.
- C. Experience and Knowledge (10 points maximum)** - The District will consider and rate the experience in providing, installing and maintaining telephone services for customers, knowledge of current state-of-the-art technology, and experience in managing projects of similar scope and nature in a regional setting and with large K-12 educational institutions.
- D. Methodology (20 points maximum)** - The District will consider and rate the vendor's cutover plan and implementation plan.
- E. Service Level (20 points maximum)** - The District will consider and rate the quality of the Contractor's voice network connections, billing capabilities, account support team, and response time in installation, repair and restoration of service handling and resolution of billing issues/problems.

**Additional Scoring:** The District reserves the right to select, up to, the top three (3) finalists for oral interviews and negotiations based on the District's analysis and rating of the proposal package. These negotiations will have an additional point rating of up to 15 points. These negotiations will be conducted in order to negotiate the proposals submitted and to evaluate company expertise, qualifications, operations and services deemed by the District to be in its best interests.

### **16. Preparation of Proposal**

Each proposal should be prepared simply and economically, and should provide a straightforward, concise description of the bidder's ability to meet the requirements of the RFP. Bindings, colored displays, promotional material, etc. will receive no evaluation credit. Emphasis should be on completeness and clarity of content.

Cost of preparation of the response to the Request for Proposal is solely the responsibility of the contractor. Covina-Valley Unified School District accepts or implies no liability in the cost of proposal preparation or presentation.

### **17. Inspection of Facilities**

The District reserves the right to inspect the Contractor's facilities and financial statement to ensure the Contractor's competence and ability to perform the specified work.

The Contractor's proposal may be rejected as non-responsive if the above inspection reveals any problems or inconsistencies that might jeopardize the success of the required service.

### **18. News Releases**

News releases pertaining to this RFP or the services, study, data, or project to which it relates will not be made without the prior written approval of the District. No results of the program are to be released without prior written approval of the District.

## **19. Independent Price Determination**

By submission of a proposal, the Contractor certifies, and in the case of a joint proposal, each party thereto certifies as to its own organization, that in connection with this proposal:

1. The prices in the proposal have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition as to any matter relating to such prices with any other contractor or with any competitor; and
2. Unless otherwise required by law, the prices which have been quoted in the proposal have not been knowingly disclosed by the Contractor prior to award directly or indirectly to any other contractor or to any competitor; and
3. No attempt has been made or will be made by the Contractor to induce any other person or firm to submit or not submit a proposal for the purpose of restricting competition.
4. Each person signing the proposal certifies that he/she:
  - a. Is the person in the Contractor's organization responsible within that organization for the decision as to the prices being offered in the proposal and has not participated (and will not participate) in any action contrary to 19. 1, 2, and 3 above; or
  - b. Is not the person in the Contractor's organization responsible within that organization for the decision as to the prices being offered in the proposal but has been authorized, in writing, to act as agent for the persons responsible for such decision in certifying that such persons have not participated (and will not participate) in any action contrary to 19 (1), (2), and (3) above.

**A proposal will not be considered for award if the sense of the statement required in the Cost and Price Analysis portion of the proposal has been altered so as to delete or modify 19 (1), (2), and/or (3) above. If 19 (2) has been modified or deleted, the proposal will not be considered for award unless the Contractor furnishes with the proposal a signed statement which sets forth in detail the circumstances of the disclosure and the District determines that such disclosure was not made for the purpose of restricting competition.**

## **20. Cost Liability**

District assumes no responsibility or liability for costs incurred by the Contractor prior to the signing of any Agreement resulting from this RFP. Total liability of District is limited to the terms and conditions of this RFP and any resulting Agreement.

## **21. Delivery of Bonds, Certificates, etc.**

Unless otherwise specified herein, the successful vendor shall, within fourteen (14) calendar days after notice by the District, sign and deliver all bonds, other than the certificates of insurance, and other required documents. In the event the vendor to whom an award is made fails or refuses to deliver such documents, the District may reject the contractor's proposal and may award the contract to the next responsible vendor, or may reject all bids and call for new bids.

## **22. Proposal Submittal**

Four (4) hard copies and an electronic copy in PDF format of your proposal MUST BE SUBMITTED in accordance with the following instructions:

SEALED BIDS (PROPOSALS) MUST BE RECEIVED AT THE REQUIRED DISTRICT LOCATION NOT LATER THAN THE TIME AND DATE INDICATED ON THE COVER PAGE OF THIS REQUEST FOR PROPOSALS. CONTRACTORS ARE RESPONSIBLE FOR ASSURING THAT THE FOLLOWING IDENTIFYING INFORMATION APPEARS ON THE OUTSIDE OF THE SEALED ENVELOPE:

Reference to “**Proposal Fiber Wide Area Network RFP 16-17-107**”, company or organization name, date due, and the time due. If delivery service is used which prohibits such markings on their envelopes or package, this information must be placed on the outside of an interior envelope or package.

## **23. Proposal Format**

**Vendors are requested to assemble their proposal in the following format order:**

1. District Request for Proposal Package **16-17-107** with all pages and issued addendum. All Request for Proposal pages requiring signatures, information fill in, pricing, etc. must be completed in full.
2. Vendor proposal documents detailing all proposal information requested on pages “Section I – Section XI”
3. Any additional documents/proposal materials which the contractor deems relevant for the evaluation of their qualifications for this Request for Proposal.

Proposals are requested to be submitted in a bound form (i.e. ringed binders, spiral binders, etc) in order to facilitate easy review and access, by the District evaluation team, to the submitted proposal information and documents.

END OF INSTRUCTIONS

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## GENERAL CONDITIONS

### **1. Extra, Additional, or Omitted Work-Payment**

The Governing Board may order a change, alteration, deviation, addition, or omission from said specifications or plans or other contract documents at any time during the progress of the work. Such change, alteration, deviation, addition or omission shall be specified in writing and the cost agreed upon between the governing board and the Contractor. This may be done without the formality of securing bids, if the increase so agreed upon does not exceed the greater of ten percent (10%) of the original contract price of the amount authorized by law.

### **2. Insurance**

The Contractor shall not commence work nor shall he allow any subcontractor to commence work under this contract until he has obtained all required insurance hereunder and certificates evidencing such insurance have been delivered to the District.

Unless otherwise specified, the successful Contractor agent shall, within five (5) working days after notice by the District, sign and deliver to the District all certificates of insurance.

All insurance required under this Agreement shall be provided by a surety admitted to transact business in the State of California. **Such surety provider(s) shall possess a current Best's Key Rating of A Minus (A-) or better.** Failure to provide insurance certificates as required shall be grounds for bid rejection.

#### **A. General**

1. As specified below, the Contractor shall maintain, or cause to be maintained, such insurance as will protect him and the District from claims under Workers' Compensation Acts, and such public liability insurance as will protect him and the District from claims from damages for personal injury, including death, and damage to property, which may arise from operations under this contract, whether such operations be by himself or by any other subcontractor or anyone directly or indirectly employed by either of them.
2. The Contractor agrees to save harmless and to indemnify the District from every claim or demand which may be made by reason of:
  - a. Any injury to person or property sustained by the Contractor or by any person, firm, or corporation, employed directly or indirectly by him upon or in connection with his work, however caused; and
  - b. Any injury to person or property sustained by any person, firm, or corporation, caused by any act, neglect, default or omission of the Contractor or any other person, firm, or corporation, directly or indirectly employed by him upon or in connection with his work, whether the said injury or damage occurs upon or adjacent to his work, the bidder at his own cost, expense and risk, shall defend any and all actions, suits, or other legal proceedings that may be brought or instituted against the District on any such claim or demand, and pay or satisfy the judgment that may be rendered against the District in any such action, suit, or legal proceedings or result thereof.
  - c. Contractor shall defend, indemnify, protect and hold harmless Covina Valley Unified School District and its agents, officers and employees harmless from and against any and all claims asserted or liability established for damages or injuries to any person or property which arise from or are connected with or are causes or claimed to be caused by Contractor's failure to comply with all of the

requirements contained in Education Code section 45125.1, including, but not limited to, the requirement prohibiting contractor from using employees who may have contact with pupils who have been convicted or have charges pending for a felony as defined in Education Code 45125.1.

3. Certificate of Insurance:
  - a. Certificates shall be filed with the Purchasing Department of the District.
  - b. Certificates shall have included the following clause:

“This policy shall not be canceled or reduced in required limits of liability or amounts of insurance until notice has been mailed to the Covina-Valley Unified School District stating the date of cancellation or reduction. The date of cancellation or reduction may not be less than 15 days after the date of mailing the notice.”

Certificates of insurance shall state in particular those insured, the extent of the insurance, location and operation to which the insurance applies, expiration date, and the cancellation and reduction notice.

**B. Workers’ Compensation Insurance**

1. The Contractor shall provide, during the life of this contract, Workers’ Compensation Insurance for all of his employees engaged in work under this contract, on or at the site of the project, and, in case any of his work is sublet, the Contractor shall require the subcontractor similarly to provide Workers’ Compensation Insurance for all the latter’s employees. Any class of employee or employees not covered by the subcontractor’s insurance shall be covered by the Contractor’s insurance.
2. In case any class of employees engaged in work under this contract, on or at the site of the project, is not protected under the Workers’ Compensation Statute, the Contractor shall provide or shall cause a subcontractor to provide, adequate insurance coverage for the protection of such employees not otherwise protected.
3. The Contractor shall file with the District certificates of his insurance protecting workmen as specified above.

**C. Public Liability and Property Damage Insurance**

1. The Contractor shall maintain during the life of the contract, Public Liability and Property Damage Insurance to protect him and the District from all claims for personal injury, including accidental death, as well as from all claims for property damage arising from the operations under this contract. The minimum amounts of such insurance shall be hereinafter set forth.

Amounts of Insurance:

|                               |                          |             |
|-------------------------------|--------------------------|-------------|
| General Liability             |                          |             |
| Comprehensive Form            | Bodily Injury and        |             |
| Products/Completed Operations | Property Damage Combined | \$1,000,000 |
| Auto Liability                |                          |             |
| Comprehensive Form            | Bodily Injury and        |             |
| Owned, Nonowned Hired         | Property Damage Combined | \$1,000,000 |

#### **D. Fire Insurance**

1. The Contractor shall maintain or cause to be maintained Fire Insurance on all work, material, equipment, appliances, tools and structures which are part of this contract and subject to loss or damage by fire.

#### **3. Indemnification**

The Contractor shall maintain, or cause to be maintained, such insurances as will protect him and the District from claims under Worker's Compensation Acts, and such public liability insurance as will protect him and the District from claims for damages for personal injury, including death, and damage to the property, which may arise from operations under this contract, whether such operations be by himself or by any subcontractor or anyone directly or indirectly employed by either of them.

The Contractor agrees to hold harmless and to indemnify the District from every claim or demand which may be made by reason of:

- a. Any injury to person or property sustained by the Contractor or by any person, firm, or corporation, employed directly or indirectly by him upon or in connection with his work, however caused; and
- b. Any injury to person or property sustained by any person, firm, or corporation, caused by any act, neglect, default, or omission of the Contractor or any other person, firm or corporation directly, or indirectly employed by him upon or in connection with his work, whether the said injury or damage occurs upon or adjacent to the work; the Contractor at his own cost, expense and risk, shall defend any and all actions, suits, or other legal proceedings, that may be brought or instituted against the District on any such claim or demand, and pay or satisfy the judgment that may be rendered against the District in any such action, suit or legal proceedings or result thereof.
- c. Contractor shall defend, indemnify, protect and hold harmless Covina Valley Unified School District and its agents, officers and employees harmless from and against any and all claims asserted or liability established for damages or injuries to any person or property which arise from or are connected with or are causes or claimed to be caused by Contractor's failure to comply with all of the requirements contained in Education Code section 45125.1, including, but not limited to, the requirement prohibiting contractor from using employees who may have contact with pupils who have been convicted or have charges pending for a felony as defined in Education Code 45125.1.

#### **4. Excuse for Non-Performance - Force Majeure Clause**

The Contractor shall be excused from performance hereunder during the time and to the extent that it is prevented from obtaining, delivering or performing in the customary manner by act of God, fire, strike, partial or total interruption of, loss or shortage of transportation facilities, lockout, commandeering of raw materials, products, or facilities by the government, when satisfactory evidence thereof has been presented to the other party providing it is satisfactorily established that the non-performance is not due to the fault or negligence of the party not performing.

#### **5. Assignment**

The Contractor shall not assign, convey, or transfer any rights, obligations, or interests hereunder without the prior written consent of the District.

**6. Prevailing Law**

In the event of any conflict or ambiguity between a) the Instructions, General Conditions, Specifications, or any other document forming a part of this Request for Proposals, and b) state or federal law or regulations, the latter shall prevail. Additionally, all equipment to be supplied or services to be performed under the proposal shall conform to any applicable requirements of local, state and federal law.

**7. Anti-Discrimination**

It is the policy of the District that, in connection with all the work performed, there will be no discrimination against any prospective or active employee engaged in the work because of race, color, ancestry, national origin, religious creed, sex, age, sexual orientation, or marital status. The Contractor agrees to comply with applicable federal and California laws, including, but not limited to, California Fair Employment Practice Act, beginning with Labor Code Section 1410, and Labor Code Section 1735. In addition, the Contractor agrees to require like compliance by any subcontractors employed on the work.

**8. Employment Diversity Plan (optional)**

Contractors who will perform more than \$58,900.00 in business with the District during the fiscal year can provide the Contract Compliance Office with an employment diversity action plan prior to the signing of any contract. A good faith effort is asked to be made by the contractor in providing this plan, if available, to the District.

**9. Governing Law and Venue**

In the event of litigation, the documents, specifications and related matters shall be governed by and construed in accordance with the laws of the State of California. Venue shall be the appropriate state or federal court located in Los Angeles County.

**10. Invoicing**

Contractor shall issue separate invoices on a monthly basis for all services provided. For the District's portion of the billable amount, invoices shall be submitted to:

Covina-Valley Unified School District  
Attn: Accounts Payable  
519 E. Badillo Street  
Covina, CA 91723

Each invoice must reference **PROPOSAL/CONTRACT NO. 16-17-107** and the assigned, applicable invoice number.

For the FCC's portion of the billable amount, invoices must be submitted in accordance with applicable FCC instructions. Invoices are NOT to be submitted to the District for the FCC's portion of the billable amount.

Invoices for the District's portion shall be processed for payment once a month. If contractor does not apply discounts to invoices in a timely manner, District reserves the right to terminate agreement upon written notice.

**11. Gratuities**

District policy precludes employees from accepting any gratuities from Contractors. Rebates or any other form of commission or discount must be issued to the Covina-Valley Unified School District.

**12. Proprietary Information**

All proposals received in response to this Request for Proposals become the property of the Covina-Valley Unified School District. In the event a contract is awarded, all documentation, regardless of media format, produced as a result of the contract, will become the property of the Covina-Valley Unified School District.

**13. District's Representative**

The District's representative will be:

Robin Harbert  
Assistant Director Purchasing  
Covina-Valley Unified School District  
519 E. Badillo Street  
Covina, CA 91723  
(626) 974-7032 (Fax)  
rharbert@c-vusd.org

**14. Term of Contract, Pricing and Renewals**

Pursuant to approval by the District's Governing Board, it is anticipated the contract awarded as a result of this RFP shall be for 36 months. Rates/pricing offered shall be firm and fixed for the first year of this agreement. Rates/pricing for the optional renewal periods shall be subject to annual adjustment, as follows:

The District shall notify the Contractor by October 1st of the year preceding the renewal date of its intent to renew this agreement for an additional one-year term. Any renewal shall be on the same terms and conditions as the original agreement except for any authorized price adjustments not to exceed 5% per year.

Any decrease in prices of the products and services listed herein must result in a corresponding decrease in prices to the District for the balance of the contract period, or as long as the lower prices are in effect.

Should the District terminate this agreement, the Contractor also agrees to refrain from implementing any service termination fees or charges in the event of cancellation or termination of this agreement.

Contractor agrees that the District will enjoy the most favorable rates afforded to end users of the Contractor's Services with similar volumes, terms and conditions as the District's.

**15. Default**

If the Contractor refuses or fails to perform all or any part of its obligations hereunder, or fails to perform all or any part of its obligations in a timely manner, or if the Contractor should be adjudged a bankrupt, or if he should make a general assignment for the benefit of his creditors, or if a receiver should be appointed on account of his insolvency, or if he or any of his sub-contractors should violate any of the provisions of this contract, the District may serve written notice upon him and his surety of its intention to terminate this contract, such notice to contain the reasons for such intention to terminate this contract, and unless within ten (10) days after the serving of such notice, such violation(s) shall cease and arrangements satisfactory to the District for the correction thereof shall have been made, this contract shall, upon the expiration of said ten (10) days, cease and terminate.

**16. Cost Records**

In accordance with generally accepted accounting principles, the Contractor shall maintain full and complete records of the cost of services performed under this Agreement. Such records shall be open to the inspection of the District or to the appropriate federal agencies at all reasonable times.

**17. Conduct of Contractor**

The Contractor agrees to inform the District of all the Contractor's interests, if any, which are or which the Contractor believes to be incompatible with the interests of the District.

The Contractor shall not, under circumstances which might reasonably be interpreted as an attempt to influence the recipient in the conduct of his duties, accept any gratuity or special favor from individuals or organizations with whom the Contractor is doing business or proposing to do business, in accomplishing the work under the contract.

The Contractor shall not use for personal gain or make improper use of privileged information which is acquired in connection with its employment. In this connection, the term "privileged information" includes, but is not limited to, unpublished information relating to technological and scientific development; medical; personnel, or security records of individuals; anticipated materials requirements or pricing actions; and knowledge of selections of vendors or subcontractors in advance of official announcement.

The Contractor or employees thereof shall not offer gifts, gratuity, favors, or entertainment -- directly or indirectly -- to District employees.

**18. Audit and Inspection of Records**

**GENERAL**

The District shall have the audit and inspection rights described in this section.

**COST OR PRICING DATA**

If the Contractor submitted cost or pricing data in connection with the pricing of this contract or any change or modification thereto, unless such pricing was based on adequate price competition, established catalog or market prices of the commercial items sold in substantial quantities to the general public, or prices set by law or regulation, the District's representative(s) shall have the right to examine all books, records, documents and other data of the Contractor related to the negotiation pricing or performance of such contract, change or modification, for the purpose of evaluating the accuracy, completeness and currency of the cost or pricing data submitted.

**AVAILABILITY**

The materials described above shall be made available at the office of the Contractor, at all reasonable times, for inspection, audit or reproduction, until the expiration of ten (10) years from the date of final payment under this contract, or by (a) and (b) below:

- a. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for a period of ten (10) years from the date of final settlement.
- b. Records which relate to appeals under this contract, or litigation or the settlement of claims arising out of the performance of this contract, shall be made available until

such appeals, litigation, or claims have been disposed of, or ten (10) years after contract completion, whichever is longer.

**19. Disputed Charges / Billing**

In the event that the District reasonably determines that there is a material discrepancy between the contractor's invoiced charges and the District's calculation of charges owed, the District shall be permitted to withhold the disputed amount; provided, however, that the District agrees to provide notice to the contractor, with supporting documentation illustrating the basis for bona fide dispute within their payment terms.

If such billing disputes remain unresolved within sixty (60) days of submission to the vendor, both parties agree to arbitration by an impartial third party. The contracted vendor shall not disrupt service to the District for such issues pending resolution.

**20. Right To Acquire Equipment and Services**

Nothing in this agreement shall prohibit the District from acquiring the same type or equivalent equipment and/or services from other sources, when deemed to be in the District's best interest. The District reserves the right to not enter into a contract as a result of this RFP.

## SPECIFICATIONS

### **INTRODUCTION**

The goal of this RFP is to obtain the services of a metropolitan wide area network telecommunications service provider who can meet the current and future operating requirements of Covina-Valley Unified School District.

### **GENERAL CRITERIA FOR SCOPE OF SERVICES**

#### Metropolitan Wide Area Network Upgrade

Covina-Valley Unified School district requests proposals for a Metropolitan Wide Area Network Upgrade to increase bandwidth and services to improve internet access between the C-VUSD Administration/Network Data Center and elementary, middle and high schools and special education and adult education sites as shown on Table 1A.

This network shall interconnect the District using a Metropolitan Ethernet service to provide a Layer 2, switched Ethernet wide area network that transparently interconnects sites throughout the District. The proposed solution shall be provisioned on fiber optic facilities from end to end. To support current and future applications, the proposed solution must support point to point, point to multipoint, and multipoint to multipoint topologies. The design of the proposed solution shall incorporate secure point to point connections between remote sites and the Covina-Valley District Office on a secure network. VLAN technology on the vendor's infrastructure is preferred.

The resulting network will be used for web-browsing, e-mail traffic, web-based and VPN business services, multiple web-based and server based learning applications, streaming video/audio, video conferencing and VoIP.

Any resulting contract will be subject to E-rate and California Teleconnect funding, eligibility and timelines and will be for services commencing during the 2017-2018 school year. Services will begin no sooner than July 1, 2017.

**Installation may begin earlier to accommodate a July 1, 2017 services start date.** As the cut-over date for any new carrier is **July 1, 2017**, CVUSD requires a transition plan to be provided with any proposal response. The plan is to include the resources to be dedicated to the transition, all costs associated with the transition, a timeline of actions with a completion target date for the supplier and for the CVUSD transition team. The transition plan is to outline the expectations the supplier team would have of CVUSD and the information or task CVUSD is to provide the supplier and the date any information or task would be required.



## Technical Specifications

1. The upgraded network between the District, the provider networks hub location, and the District Office to Los Angeles County Office of Education (LACOE) at 9300 Imperial Highway, Downey, Ca 90242-2890 and the remote District sites shall exist as:
  - a. Ten 10 Gigabit Ethernet connections between District Office (ID 0-A Table 1 below) and the provider's network hub location, and the District Office (ID 0-B Table 1 below) and Los Angeles County Office of Education (LACOE) at 9300 Imperial Highway, Downey, Ca 90242-2890. This connection should be capable of supporting bandwidths 10 gigabit per second. Bandwidth requirements must be equal to or greater than the total bandwidth to the remote sites.
  - b. One 1 GB Gigabit Handoff from provider's network hub location to location ID's 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19 and 20. (Table 1A below)
  - c. Network Interface Device notwithstanding, all site LAN equipment, including router, to be provided by Covina-Valley U.S.D. (all sites are on their own subnet)
  - d. One of the 1 GB Gigabit location ID's 5, 6, or 7 will be closed as of the 2017/18 school year. We will be reducing one of the circuit costs for a total of 19 each 1 GB ID locations.
  
2. Other Metropolitan Wide Area Network Upgrade Requirements:
  - a. Quality of Service (QoS) To support the convergence of Voice over IP (VoIP), voice/video, and data applications on the network, each EVC will have QoS guarantees with Service Level Agreements (SLA's). The SLA's will address
    - i. Packet Delivery Rate
    - ii. Latency guarantee end to end
    - iii. Jitter guarantee end to end
  - b. Vendor is required to actively participate in the E-rate and California Teleconnect fund programs as follows:
    - i. Proposed solution is included as an official E-rate or CTF eligible service
    - ii. Provide proof of being a licensed telecommunications provider
    - iii. Provide the E-rate SPIN for the company providing the service
  - c. Any agreement which might lead to a commitment of funds on the part of the Covina-Valley Unified School District can be terminated if either E-rate funds or CTF funds become unavailable
  - d. All responses and pricing must be based on costs before E-rate and CTF discounts are applied.
  
3. Eligibility Conditions for Support that include Charges for Lease of On-Premise Equipment Amortization of Capital Investment Costs:
  - a. Eligible Telecommunications Services and Internet Access can include service provider equipment costs and/or a non-recurring charge for capital investment by the service provider. However, in cases where applicants enter a multi-year contract and the upfront or non-recurring charge is \$500,000 or more, the total charge must be prorated evenly over a period of at least three years. Applicants may not seek to recover more than one-third of the total non-recurring charges in any one funding year if they are \$500,000 or more. Costs of eligible Telecommunications Services and Internet Access must not provide ownership interest to applicants. Eligible costs in these two categories of service are for provision of services only, not applicant ownership.

- b. The on-premise equipment will be provided by the same service provider that provides the eligible telecommunications or Internet access service of which it is a part.
  - c. Responsibility for maintaining the equipment rests with the service provider and not the school or library.
  - d. Ownership of the equipment will not transfer to the school or library in the future, and the relevant contract or lease does not include an option to purchase the equipment by the school or library.
  - e. Upfront, capital charges of the on-premise equipment are less than 67% of total charges (recurring plus non-recurring) in the funding year.
  - f. The equipment will not be used by the school or library for any purpose other than receipt of the eligible telecommunications or Internet access service of which it is a part.
  - g. The Local Area Network of the school or library is functional without dependence on the equipment.
  - h. There is no contractual, technical, or other limitation that would prevent the service provider from using its network equipment, in part, for other customers.
4. Hardware Specifications: On Premise Priority 1 Equipment
- a. Cisco equipment is **(District Standard – No Substitution)**
  - b. Vendor may bid using non-Cisco equipment but all hardware/software/maintenance specifications must be equal to or greater than Cisco specifications identified and listed in this RFP.
  - c. Any non-Cisco equipment must seamlessly integrate with all district network hardware and network software currently in use.
  - d. Installation costs to be broken out in bid.

**END OF GENERAL CONDITIONS DOCUMENT**

**Quotation Page - PRICING**

Complete the following sections, answering all questions and filling the cost matrix with applicable rates or provide your own detailed quotation with all applicable information. Vendors must list all applicable taxes, surcharges, and fees in this table (additional lines/columns may be added if necessary).

**TABLE 1A  
FIBER WIDE AREA NETWORK  
Circuits**

| <b>ID</b> | <b>SITE NAME</b>                  | <b>ADDRESS</b>          | <b>CITY</b> | <b>CONNECTION TYPE</b> | <b>BAND WIDTH</b> | <b>ANNUAL COST</b> |
|-----------|-----------------------------------|-------------------------|-------------|------------------------|-------------------|--------------------|
| 0-A       | District Office Collector Circuit | 519 E. Badillo St.      | Covina      | 10/100/1000/10000TX    | 10 GB             | \$                 |
| 0-B       | District Office Circuit to LACOE  | 519 E. Badillo St.      | Covina      | 10/100/1000/10000TX    | 10 GB             | \$                 |
| 1         | Barranca                          | 727 S. Barranca Ave.    | West Covina | 10/100/1000TX          | 1 GB              | \$                 |
| 2         | Ben Lomond                        | 621 E Covina Blvd.      | Covina      | 10/100/1000TX          | 1 GB              | \$                 |
| 3         | Cypress                           | 351 W. Cypress St.      | Covina      | 10/100/1000TX          | 1 GB              | \$                 |
| 4         | Grovecenter                       | 775 N. Lark Ellen Ave.  | West Covina | 10/100/1000TX          | 1 GB              | \$                 |
| 5         | Lark Ellen *                      | 4555 N. Lark Ellen Ave. | Covina      | 10/100/1000TX          | 1 GB              | \$                 |
| 6         | Manzanita *                       | 4131 N. Nora Ave.       | Covina      | 10/100/1000TX          | 1 GB              | \$                 |
| 7         | Merwin *                          | 16125 Cypress St.       | Irwindale   | 10/100/1000TX          | 1 GB              | \$                 |
| 8         | Mesa                              | 409 S. Barranca St.     | West Covina | 10/100/1000TX          | 1 GB              | \$                 |
| 9         | Rowland                           | 1355 E. Rowland Ave.    | West Covina | 10/100/1000TX          | 1 GB              | \$                 |
| 10        | Workman                           | 1941 E. Workman         | West Covina | 10/100/1000TX          | 1 GB              | \$                 |
| 11        | Las Palmas M.S.                   | 641 N. Lark Ellen Ave.  | Covina      | 10/100/1000TX          | 1 GB              | \$                 |
| 12        | Sierra Vista M.S.                 | 777 E. Puente Ave.      | Covina      | 10/100/1000TX          | 1 GB              | \$                 |
| 13        | Traweek M.S.                      | 1941 E. Rowland Ave.    | West Covina | 10/100/1000TX          | 1 GB              | \$                 |
| 14        | Covina H.S.                       | 463 S. Hollenbeck       | Covina      | 10/100/1000TX          | 1 GB              | \$                 |
| 15        | Fairvalley H.S./ATP               | 758 W. Grondahl St.     | Covina      | 10/100/1000TX          | 1 GB              | \$                 |

|                                       |                           |                      |             |               |      |           |
|---------------------------------------|---------------------------|----------------------|-------------|---------------|------|-----------|
| 16                                    | Northview H.S.            | 1016 W. Cypress St.  | Covina      | 10/100/1000TX | 1 GB | \$        |
| 17                                    | South Hills H.S.          | 645 S. Barranca St.  | West Covina | 10/100/1000TX | 1 GB | \$        |
| 18                                    | District Field            | 220 W. Puente St.    | Covina      | 10/100/1000TX | 1 GB | \$        |
| 19                                    | Trade Tech/SELPA          | 231 E. Stephanie Dr. | Covina      | 10/100/1000TX | 1 GB | \$        |
| 20                                    | Vincent Children's Center | 1024 W. Workman Ave. | West Covina | 10/100/1000TX | 1 GB | \$        |
| <b>Aggregate Annual Circuits Cost</b> |                           |                      |             |               |      | <b>\$</b> |

**\*One of these schools will be closed as of the 2017/18 school year. We will be reducing one of the circuit costs.**

## COVINA-VALLEY UNIFIED SCHOOL DISTRICT

### AGREEMENT FOR: FIBER WIDE AREA NETWORK

This Agreement is entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2017, by and between the Covina-Valley Unified School District, hereinafter referred to as "District", and \_\_\_\_\_ hereinafter referred to as "Contractor".

In consideration of the promises and mutual covenants contained herein, it is agreed between the parties as follows:

#### I

#### TERM

The term of this Agreement shall commence upon execution of this agreement by all parties and shall continue through acceptance by the District of all required work and final payment to Contractor. All indemnification provisions contained in the Agreement shall survive beyond the expiration of the Agreement. The term of this Agreement shall be from **July 1, 2017** through **June 30, 2020**.

#### II

#### WORK

Contractor shall perform and render all services as prescribed and required by the Notice to Bidders, Bid Proposal Form, Instructions to Bidders, General Conditions, Specifications, and all documents forming a part of the bid package and any other documents signed by both parties relating to the subject matter of the Agreement, all of which are incorporated by reference as though set forth in full herein.

#### III

#### NON-FUNDING

The services provided under this contract are contingent upon Covina-Valley Unified School District receiving a formal federal E-Rate USAC/SLD letter of commitment or, when applicable, funding by the California Teleconnect Fund. District reserves the right to terminate the Agreement if the District is not fully funded, does not receive funds, or if funding is discontinued and no termination penalties shall apply.

#### IV

#### NON-APPROPRIATION OF FUNDS

Notwithstanding any other provision to the contrary, if for any fiscal year of this Agreement the Governing Board for any reason fails to appropriate or allocate funds for future payments under this Agreement, the District will not be obligated to pay the balance of funds remaining unpaid beyond the fiscal period for which funds have been appropriated and allocated.

#### V

#### TERMINATION

This Agreement may be terminated by the District upon thirty (30) days' written notice to Contractor. The District's right to terminate under this paragraph shall be in addition to any other rights reserved to District under this contract.

#### VI

#### COMPENSATION

Contractor shall be compensated for the performance of its obligations under this Agreement as specified in the executed Quotation Sheet(s), incorporated herein by reference.

VII  
METHOD OF PAYMENT

Payment will be made after completion of all work and acceptance by the District, and receipt of auditable invoice.

VIII  
CONTRACT DOCUMENTS

This Agreement shall include the terms and conditions specified in the Notice to Bidders, Bid Proposal Form, Instructions to Bidders, General Conditions, Specifications, and all documents forming a part of the bid package, and any other documents signed by both parties relating to the subject matter of the Agreement, all of which are incorporated by reference as though set forth in full herein.

IX  
ENTIRE AGREEMENT

This Agreement constitutes the entire agreement between the parties. There are no understandings, agreements or representations not specified in this Agreement. Contractor, by execution of the Agreement, acknowledges Contractor has read the Agreement, understands it, and agrees to be bound by its terms and conditions.

In Witness Whereof, the parties have caused this Agreement to be executed on their behalf by their fully authorized representatives.

**CONTRACTOR:**

\_\_\_\_\_

License No. \_\_\_\_\_

By \_\_\_\_\_

Title \_\_\_\_\_

Date: \_\_\_\_\_

(Corporate Seal)

**DISTRICT:**

Covina-Valley Unified School District

By \_\_\_\_\_

Title: Robert McEntire, Chief Business Officer

Date \_\_\_\_\_

Governing Board Date: \_\_\_\_\_, 2017

Board Approval Date \_\_\_\_\_