



**Addendum No. 2**

**December 4, 2017**

Page 1 of 2

**WIRELESS ACCESS POINTS AT SOUTH HILLS HIGH SCHOOL  
E-RATE YEAR 21 (2018-19 SCHOOL YEAR) RFP NO. 17-18-103**

**1. Additional Questions and Revised RFP Due Date.**

In an effort to meet the E-Rate filing window, we will not be accepting any additional questions. Complete your RFP using the information already provided. We are extending the due date for request of proposals. The new deadline is **Wednesday, January 3, 2018**.

**2. Below is the list of questions received and clarifications.**

Question: Regarding the installation of the Access Points to replace existing AP's, can the district estimate how many (if any) of the interior or exterior access point would require a man lift to reach. For example, are there Interior AP's in the gymnasium or an auditorium that we would not be able to reach with a ladder? Are there exterior AP's that are mounted high on a building or even a light pole that we could not reach with a ladder? If this is the case, please tell us the maximum mounting height or any interior or exterior AP's?

**Clarification: There are less than 5 interior access points that would require a lift. The 4 exterior access points will require a lift.**

Question: Can you confirm your controller model and serial number to get pricing on the 5 year support requested in the Addendum 1?

**Clarification: We are looking to replace the current wireless solution. If your proposed solution requires a physical controller, please include the cost of a controller with 5 years of support.**

Question: How many of the 118 access points are going to be Exterior?

**Clarification: There are 4 Exterior Aps.**

Question: What existing controller do you have? What version is it running?

**Clarification: We are looking to replace the current wireless solution. If your proposed solution requires a physical controller, please include the cost of a controller with 5 years of support.**

Question: Will you want to upgrade the existing controller?

**Clarification: We are looking to replace the current wireless solution including the existing controller. The district would prefer a virtual controller.**

Question: Will you need licensing for the new access points?

**Clarification: Yes, licensing will be required for new APs.**

Question: For the IAP-270, which one are you looking to have quoted? IAP-274, IAP-275, or IAP-277? (The 274 requires antennas to be purchased separately as they are external. The 275 and 277 each come with integrated antennas (275 = omnidirectional / 277 = directional)

**Clarification: Quote the IAP 277 with directional antennas or equivalent.**

Question: For the IAP-360, same question – AP-365 or AP-367? (There is no IAP option for this AP, as it is a “Unified AP”. It comes ready to be an IAP, but you can set it to be a controller-based AP if you prefer)

**Clarification: Quote the IAP 367 with directional antennas or equivalent.**

Question: Will you need mounts?

**Clarification: The exterior APs will need mounts. The interior APs will need to be able to attach to a 1 inch t-bar drop ceiling. There are up to 15 interior APs that are not attached to t-bar and will need surface mounts.**

Question: How will these APs get their power?

- a. PoE+ switch
- b. PoE+ power injector
- c. AC 30W power adapter (225 and 325 only)

**Clarification: They are all powered by PoE+ switches.**

Question: Will you require Services to be added to these APs? (HPE offers 1, 3, and 5-year support in 24x7 4 hour and next business day response times?)

**Clarification: A minimum 5 year valid license/maintenance contract is required. Anything beyond that is not required.**

END OF ADDENDUM